**Head of Fundraising | Salary £55,000 | full-time | London – Hybrid working**

This is a fantastic opportunity to join a pioneering **environmental charity** at a time when it is **developing a bold strategy** with a focus on **growth and expansion** for the next five-year fundraising cycle. This is a permanent role that offers hybrid working (1 or 2 days in the London office per week) in an organisation that **punches above its weight in achieving real impact.** You will work as part of a team that is **collaborative, passionate, professional, and highly focused on achieving change**.

As **Head of Fundraising**, you **lead and manage a small team (3 people at present)** with a focus on Trusts/Statutory and Individual Giving - providing the vision, leadership, and knowledge for the team to achieve its fundraising targets and organisational development programme.

Working as part of the EIA's Senior Management Team, you will play a proactive role in the management of the organisation, taking responsibility for the evolution of the existing fundraising strategy so that it supports the new organisational strategy and core funding needs.

To be considered for this role, you will bring a proven track record in fundraising - a broad understanding of running multi-channel public fundraising campaigns, building relationships with high-net worth individuals and experience of securing funds from trusts, foundations, and statutory sources. You will have a talent for building relationships, a good understanding of developing and using digital fundraising techniques. You will have a keen interest in environmental/wildlife issues, although experience of directly working for an organisation in this area is not essential. This is a UK-based role, so candidates must be able to demonstrate their ability to work in the UK.

If you are interested in learning more about this role or to apply, please visit [**https://www.tpp.co.uk/job/head-of-fundraising-13**](https://www.tpp.co.uk/job/head-of-fundraising-13). Alternatively, contact Matt Adams, Senior Appointments Lead at TPP Recruitment, to arrange a confidential discussion **matt.adams@tpp.co.uk** / 020 7198 6040.